

Agency Business in Salesforce

This solution allows dev shops and agencies of different sort to measure how much an individual employee is contributing to the financial performance of a company.

For: Dev Shops and Agencies

Sample Features: Employee profile; assignment to projects via project bookings; time sheets; CV generation; settling with clients and employees via invoices and payrolls; handling multiple settlement currencies; controlling internal and external rates via contracts, previewing all performance measures in reports and dashboards.

Benefits See profits, margins and utilization per head; spot the bench warmers; see who you can promote and give a pay raise, identify free capacity; better plan and manage your finance.



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Employee Profile



Contracts with clients and employees



Projects & Bookings



Timesheets



Invoicing



Profit & Margin Reports